

18 January 2022

MCF advises Thomas Duvenbeck on the sale of a majority stake in the Duvenbeck Group to Waterland Private Equity

Waterland Private Equity ("Waterland") has acquired a majority stake in the Duvenbeck Group. With 6000 employees, in 33 locations across eight countries, and an annual turnover of over EUR 700 million, Duvenbeck is one of the leading providers of transport and logistics solutions in Europe. By joining forces, Duvenbeck will be able to accelerate its ambitious development plans by focusing on international expansion, increasing its customer offering and pursuing strategic buy-and-build opportunities.

The previous sole owner Thomas Duvenbeck will remain in the company as a significant shareholder and will continue to support the group in its strategic development.

MCF, alongside its Senior Adviser Cornelius Geber, acted as adviser to Thomas Duvenbeck and facilitated the transaction through its proven logistics sector expertise. This transaction demonstrates MCF's ability to resolve the succession of founder-managed companies towards institutional ownership as well as its capability to seamlessly execute transactions involving private equity investment firms.

The Deal

Waterland is an independent private equity investment firm supporting companies in accelerating their growth plans organically and through acquisitions. With its global network and proven buy-and-build track record, Waterland is best positioned to help continue Duvenbeck's strong growth path by entering new markets and broadening its competencies and service offering. Waterland will also support the company's strategic buy-and-build initiative. Thomas Duvenbeck will remain in the company as a significant shareholder and will continue to support the group in its strategic development.

About Duvenbeck Group

Founded in 1932, the Duvenbeck Group is a family business headquartered in Bocholt, North Rhine-Westphalia. The company has a total of 33 locations in eight countries. The Group of companies operates as a leading full-service logistics provider in conception, forwarding and contract logistics. It owns a logistic fleet of more than 1500 trucks as well as cross-docking and trailer yard facilities mainly used for customers in the automotive, industrial, and agricultural vehicle industry.

About Waterland Private Equity

Waterland is an independent private equity investment firm that supports companies in realizing their growth plans. With substantial financial support and industry expertise, Waterland enables accelerated growth for its investments both organically and through acquisitions.

1



Waterland has offices in the Netherlands (Bussum), Belgium (Antwerp), France (Paris), Germany (Hamburg, Munich), Poland (Warsaw), Great Britain (Manchester), Ireland (Dublin), Denmark (Copenhagen), Spain (Barcelona) and Switzerland (Zurich). The private equity firm is currently managing over nine billion euros in equity funds.

Client Statement

'During this process, the most important factors to me have been deal security, confidentiality, and an optimum deal structure with the best possible investor. I am very grateful to have found a partner in MCF that accomplished these challenging tasks to the fullest. Moreover, they did it in a way that the entire Duvenbeck team enjoyed the collaboration'. (*Thomas Duvenbeck*)

Get in touch

Stefan Mattern (Partner)

Nicolas Witt (Director)

Franz Schranner (Associate Director)

Vladyslav Khandus (Associate)

Hamburg Office

MCF Corporate Finance